

Key Issues and Challenges – Exhibitor Perspective



Katie Zimmerman, P.E.



providing engineering solutions to improve pavement performance

Accept the **challenges** so that you can feel the exhilaration of victory.

George S. Patton

I think ... it's in the nature of the human being to face **challenges**.... we're required to do these things just as salmon swim upstream.

Neil Armstrong

Categories

- Contracting
- Data collection
- Data processing
- Other



Contracting Issues

- Notification of RFPs
- Demonstration projects
- Multi-year contracts
- Price considerations
- Acceptance criteria



Data Collection Issues

- Sectioning
 - Finding remote sections without GPS
- Realistic expectations



Data Processing Issues

- Delivery dates
 - Although requirements increase, delivery date doesn't change
 - Communicate priorities
- Consistency in distress identification procedures



Other Issues

- Partnership approach
- Use of repeatable data
- Initiatives to advance state of practice



My Suggestions

- Establish a working relationship with your vendor
- Focus on the most critical distress
- Recognize the limitations of the equipment
- Work with industry to improve the state of the practice





Questions?

Katie Zimmerman
kzimmerman@appliedpavement.com

